



VirginiaTech
Invent the Future



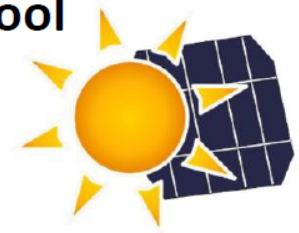
**Biological Systems
Engineering**

Welcome to the Workshop

**Solar Photovoltaic Investment Analysis & DOE NREL's
'System Advisor Model' (SAM) Decision Support Tool**

December 13th & 14th 9AM - 5PM

The Institute for Advanced Learning and Research
150 Slayton Avenue Danville, VA 24540



John Ignosh

Biological Systems Engineering
Virginia Cooperative Extension
Virginia Tech
Harrisonburg, VA

Virginia Cooperative Extension

A partnership of Virginia Tech and Virginia State University

www.ext.vt.edu

Thank you to our workshop sponsors:





General Workshop Outline

DAY ONE

- Welcome & Introduction
- Estimating System Production
- Assessing System Cost
- Lunch
- Forecasting the Value of Electricity
- Understanding Incentives
- Conducting a Financial Analysis
- System Advisor Model Brief
 - Description
 - Example
- End of Workshop

DAY TWO

- Welcome & Introduction
- Hands-on with the System Advisor Model
- Lunch
- Hands-on with the System Advisor Model
- End of Workshop

Areas I generally work in....

Goals:

- Raise awareness and understanding among clientele of new approaches to increase the efficiency of production systems and opportunities to minimize environmental impact
- Relay emerging issues expressed by clientele to research community

Focus Areas:

1. On-farm energy efficiency
2. Renewable energy conversion technologies
3. Project assessment tools
4. Nutrient management technologies

Clientele:

- community leaders
- entrepreneurs
- farmers
- K-12 students
- policy makers
- And more!

Promote the efficient utilization of agricultural byproducts. This role includes:

- Collaborating on regional efforts to assess opportunities to integrate nutrient management technologies with renewable energy generation
- Providing unbiased technical information on bioenergy conversion technologies including anaerobic digestion, biodiesel and thermal conversion processes
- Assisting farmers and rural small businesses in conducting energy assessments and audits of greenhouses, dairies, poultry farms, and other operation

2014-2017

AGRICULTURAL ENERGY EFFICIENCY INITIATIVE

Program for Southside and Southwest Virginia

Funded by a 2014 grant from the
Virginia Tobacco Indemnification and Revitalization Commission
and is supported by
VCE Community Viability and the
Virginia Tech Biological Systems Engineering Department



Large project with many different collaborators and agencies:
DMME, ODEC, USDA-RD, USDA-NRCS, NCIF, and many in
Extension throughout region and on campus



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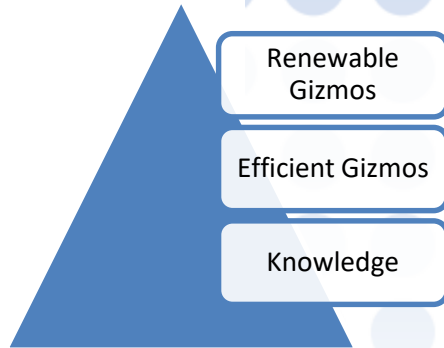


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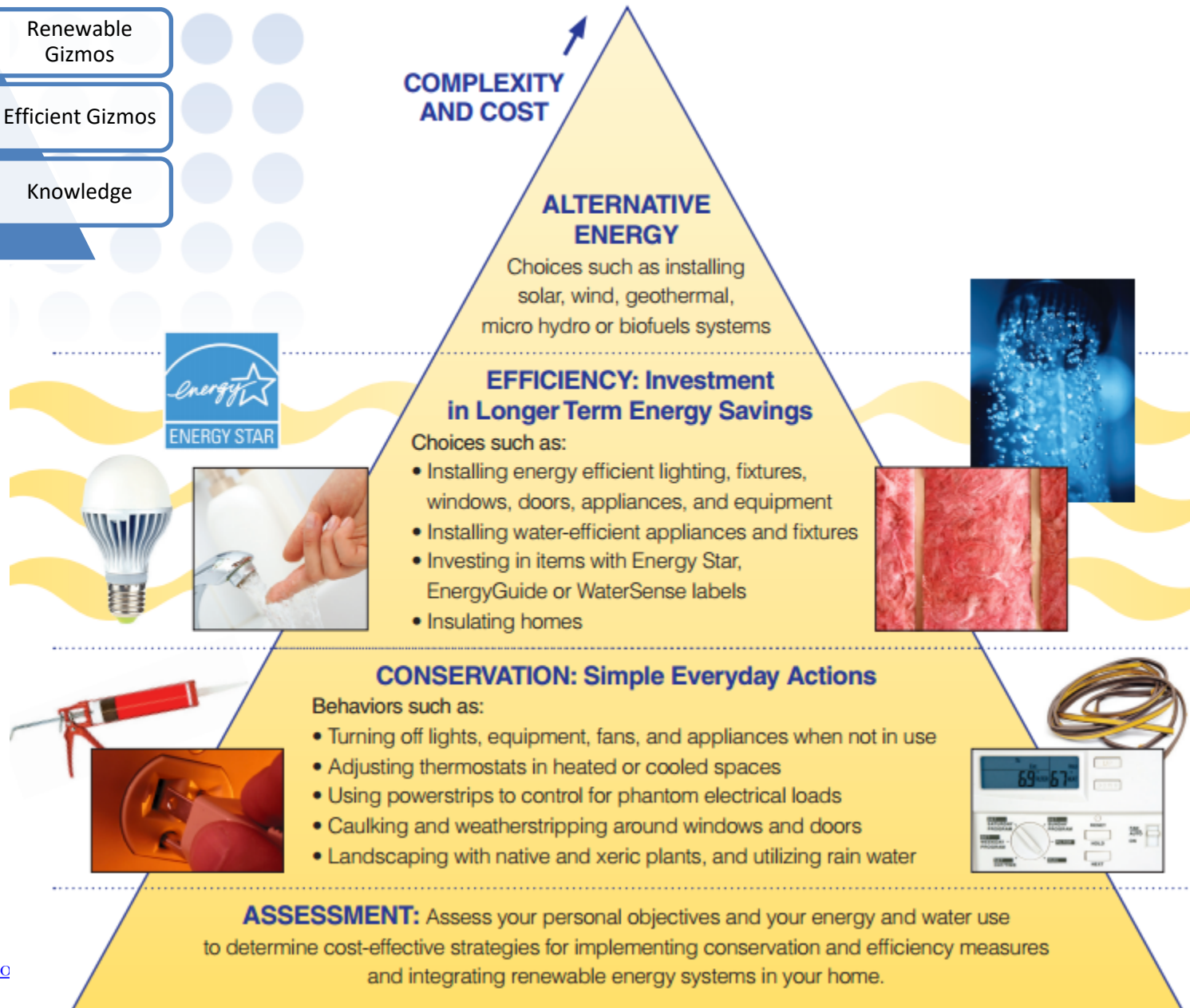
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General Strategy



ENERGY ACTION PYRAMID



Source:

http://www.ces.ncsu.edu/wp-co/Con_PyramidRev1.pdf

2014-2017 Agricultural Energy Efficiency Initiative: Agricultural Energy Efficiency Project Workshop Series

Workshops

- Poultry Energy BMPs
- Dairy Energy BMPs
- Tobacco Curing Energy BMPs
- Greenhouse Energy BMPs
 - Virtual Grower
- Solar PV
- Solar Hot Water
- GSHP
- Standby Power Systems
- RETScreen



Sources:

USDA

<https://www.puc.nh.gov/Sustainable%20Energy/GHGERF%202009%20Grantees.htm>

RECENT AEEI EVENTS

- Dairy Energy Efficiency Workshops
 - 11/29 McGaheysville (Daubert, VCE, Univ. Wisc., SVEC & Cub Run Dairy)
 - 11/30 Rocky Mount (Martel, VCE, Univ. Wisc., & ODEC)
- Solar Finance & NREL System Advisory Model (SAM) Workshop
 - Webinar November 17th (online)
 - Workshop, December 13 & 14 (Danville, VA)
 - 12/13: basics of solar finance analysis
 - 12/14 solar project analysis with NREL's System Advisor Model (SAM)
- Please let me know if you're interested in more information

AEEI program provided access to, and funding for, energy audits for 66 farms in Southside and Southwest Virginia. Between 2014 and 2017, 66 farms completed an energy audit. The audits identified potential annual energy savings of 873,968 kWh in electricity and 429,847 gallons of propane with efficiency improvements resulting in a projected 3,151 MTCO₂e greenhouse gas emissions reductions and an annual energy-cost savings of \$850,734.

Approximately 46% of the energy conservation measures had a payback period of less than 5 years. Each \$1 from the AEEI cost-share program has leveraged ~ \$3 in private funding toward identified retrofits. The AEEI has delivered 20+ related educational programs on farm energy management.



TYPES:

- Poultry
- Dairy
- Swine
- Greenhouse
- Tobacco
- Grain Dryer
- Cattle
- Winery
- Aquaculture



**Biological Systems
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Workshop Website:

www.aeei.bse.vt.edu

Home

Program Overview

Program Guidelines

Cost-Share Program Eligibility

Program Documents

Educational Opportunities

Program Partners

Contact

Other Financial Incentive Programs

Energy Project Analysis

Energy Savings Through Lean Thinking in Forest Products Industries

Solar Photovoltaics (PV)

Solar Hot Water

Exploring Virginia-based "Solarize" Project Models

Solar Farm Workshop for Local Governments and Landowners

Wind Energy Workshop

An Introduction to Ground Source Heat Pump Systems (GSHP)

Irrigation System Assessment Workshop

Home

Agricultural Energy Efficiency Initiative (AEEI):

A Farm Energy Program for Southside and Southwest Virginia

Funded by a 2014 grant from the Virginia Tobacco Indemnification and Revitalization Commission and is supported by VCE Community Viability and the Virginia Tech Biological Systems Engineering Department

Here's how the program works...

Decide that you need an energy assessment of your agricultural or forest product small business operation in order to create a more energy efficient process. Or, if a farm energy audit (ASABE S612 Farm Energy Audit Criteria or ASHRAE Level II) has been completed within the past two years, decide that you are ready to implement the audit's energy efficiency recommendations.

If needed, an energy audit will be scheduled for your facility. Once you receive the report, you will have the opportunity to meet with your Extension agent and discuss the recommendations.

Energy-cost saving opportunities identified in the audit report or in the renewable energy feasibility study are eligible for the 25% cost –share program. Participants may increase the cost-share to 50% (up to the balance remaining in the energy account) by participating at least one (1) educational program.

Thank you to our workshop sponsors:



***Thank you to our workshop collaborators
&
featured technical speakers:***



Speaker Bios

John Hay, University of Nebraska



John Hay is an Extension Educator Dept. Biosystems Engineering, University of Nebraska. John works in areas of the biofuels industry, ethanol co-product utilization, bioenergy crops, changes in farming practices due to the biofuels industry, small wind turbines, and small solar systems for home, farm, or business. John has a B.S., Agronomy, University of Nebraska-Lincoln and an M.S., Agronomy, Texas A&M University

Paul Gilman, NREL SAM Development Team



Paul Gilman is a technical writer and trainer and has worked on projects for the National Renewable Energy Laboratory (NREL) and other clients since 2002. He has written documentation for NREL's System Advisor Model (SAM) and PVWatts, and for HOMER. Paul designed and facilitated dozens of training workshops for energy professionals around the world, and has provided technical assistance to project developers in the preparation of feasibility studies for renewable energy projects. He has a B.S. in electrical engineering from the University of Washington and a B.A. in music performance from Oberlin College.

Eric Romich, The Ohio State University



Eric Romich is an Ohio State University Extension Field Specialist for Energy Education. As a statewide Extension Field Specialist he works closely with faculty and staff from various program areas and departments to conduct research, develop extension programs, and teach in communities throughout the state. His educational programs are designed to guide informed decision making on energy issues to enhance the overall environmental and economic conditions in Ohio communities.



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Thank you !

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