

Rural Business-Cooperative Service Energy Programs



# Rural Energy for America Program



Renewable Energy Systems & Energy Efficiency Improvements Program





Rural Business-Cooperative Service Energy Programs

# **Eligible Applicants**

#### **Agricultural Producer**





#### **Rural Small Business**



- Individual or entity that receives 51 percent or more of their gross income from agricultural production – crops, livestock, aquaculture, forestry operations, nurseries, dairies
- For-profit small business as defined by the Small Business Administration (SBA)
- Rural area or non-metro community of < 50,000</li>



#### Improve Profits for Your Rural Small Business, Farm or Ranch with REAP

Energy Efficiency		Renewable Energy	
	Lighting	$\diamond$	Solar
ĔŎ	Heating		Wind
***	Cooling	۵	Small Hydroelectric
* * *	Ventilation	Ť	Anaerobic Digesters
	Fans		Biomass
	Automated Controls	<u><u><u></u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u></u>	Geothermal
01	Insulation		Wave/Ocean Power

The technology must be commercially available. Research and development projects do not qualify.





- Equipment:
  - Purchase & installation
  - New or refurbished
- Post-application construction & facility improvements
- Retrofitting
- Professional service fees
- Permits & license fees
- Working capital, land acquisition (Guarantee loan ONLY with restrictions)

# **Y** Ineligible Project Costs

- Residential energy projects
- Equipment:
  - Farm tillage equipment
  - Used equipment
  - Vehicles
- Pre-application construction & facility improvements
- Application preparation or grant writer fees
- Line of credit
- Lease payments
- Payment to the applicant/business owner, beneficiary, or relative



# **REAP Grant Assistance**

Up to 25% of Eligible Project Costs

Renewak Energy S		Energy Efficiency Improvements		
Minimum Grant Request	<b>\$2,500</b> Total eligible project $costs \ge $10,000$	Minimum Grant Request	<b>\$1,500</b> Total eligible project costs ≥ \$6,000	
Maximum Grant Request	<b>\$500,000</b> Total eligible project costs $\geq$ \$2 million	Maximum Grant Request	<b>\$250,000</b> Total eligible project costs $\geq$ \$1 million	



# **REAP Guaranteed Loan Assistance**

# Up to 75% of Eligible Project Costs

Minimum Loan	<b>\$5,000</b>	
Amount	Total eligible project costs $\geq$ \$6,667	
Maximum Loan	<b>\$25 million</b>	
Amount	Total eligible project costs $\geq$ \$33.4 million	
Details	<ul> <li>USDA guarantees a commercial loan; applicant must have a willing lender.</li> <li>Terms are negotiated between the lender and borrower.</li> <li>Fees, appraisals, equity &amp; collateral requirements apply.</li> </ul>	



# **REAP Application Window Closing Deadlines**

April 30, 2015	<ul> <li>Set Aside Fund Competition-Grant Request \$20,000 or less</li> <li>Grant Request &gt; \$20,000</li> <li>Combination Grant/Loan Request</li> </ul>
June 30, 2015	<ul> <li>Grant Request \$20,000 or less not competing for set aside</li> <li>Grant Request &gt; \$20,000</li> <li>Combination Grant/Loan Request</li> </ul>
Continuous Application Cycle	<ul> <li>Guaranteed Loans</li> <li>*Loan must score a minimum of 50 to compete monthly</li> <li>*First monthly competition held once 8 applications on file</li> </ul>



**Energy Efficiency** 

#### Chicken Farm



Radiant heat, fans, vents & computerized controls

- \$99,293 Total Cost
- \$20,000 REAP Grant
- \$79,293 Commercial Loan



Improved egg production, reduced time and labor, energy savings









#### **Veterinary Hospital**

- Rooftop solar panels
- \$148,050 Total Cost
- \$ 20,000 REAP Grant
- \$128,050 Applicant Funds

#### 30-40% reduction in operating expenses

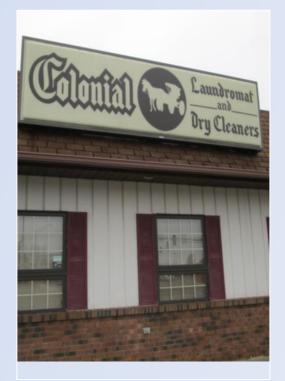
#### **Renewable Energy**



- Ê Energy efficient equipment
  - \$42,040 Total Cost
  - \$10,510 REAP Grant
  - \$31,531 Dealer Financing

#### 52% energy savings









#### **Renewable Energy**

Small Energy Company & Dairy Farmers

- 1 MW Anaerobic digester
- \$4.15 Million Total Cost
- \$100,000 REAP Grant
- \$2.65 Million REAP Guarantee

Powers an equivalent of 700 homes/year



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#### **Energy Efficiency**



#### Nursery



Energy efficient glass roof, radiant heat, fans, vents, & computerized controls

- \$287,855 Total Cost
- \$ 71,964 REAP Grant
- \$100,000 REAP Guarantee
- \$115,891 Commercial Loan

40% reduction in energy costs





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#### **Renewable Energy**

# <image>

#### **Rural Auto Repair Shop**

- 11 kW micro-hydropower turbine
- \$78,511 Total Cost
- \$19,695 REAP Grant
- \$58,816 Applicant Funds
- 51% reduction in energy costs



#### **Energy Efficiency**



#### **Rural Manufacturer**



- Efficient lighting system
- \$78,511 Total Cost
- \$19,695 REAP Grant
- \$58,816 Applicant Funds

50% savings on lighting bill



- Energy efficient cooler doors
- \$41,363 Total Cost

**Grocery Store** 

- \$8,827 REAP Grant
- \$2,950 Electric Co-op Rebate

\$500 per month savings



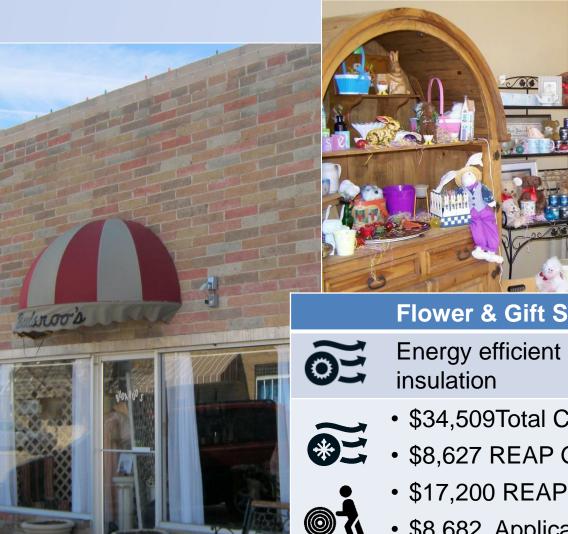
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#### **Renewable Energy**





#### **Energy Efficiency**





#### **Flower & Gift Shop**

Energy efficient heating & cooling,

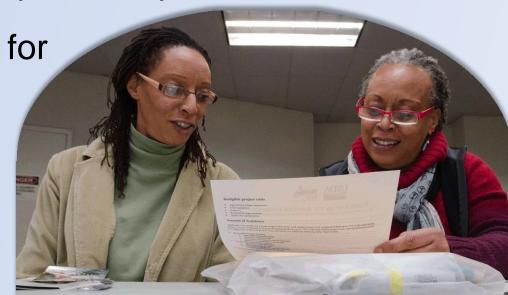
- \$34,509Total Cost
- \$8,627 REAP Grant
- \$17,200 REAP Guarantee
- \$8,682 Applicant Funds

60% reduction in energy costs



# **How to Apply**

- Contact the USDA Rural Development Energy Coordinator in your state for application materials and resources: http://www.rd.usda.gov/files/RBS\_StateEnergy Coordinators.pdf
- Submit applications any time of year.
- Applications compete for funding based on score throughout the year.





# **Additional Funding & Technical Assistance**

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- State Agencies & Programs
- Incentives From Local Utilities
- Commercial Lenders

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### **Rural Energy for America Program (REAP)**

# www.rd.usda.gov/reap

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USDA is an equal opportunity provider and employer. To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400
Independence Ave., S.W., Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).